Data Center Services

Reliable, Repeatable, Scalable, Safe

Vision Technologies' Data Center Services (DCS) team was built with the customer experience and converged data center solutions in mind. Our dedicated professionals understand and can address the challenges and demands that our data center customers face in this 24x7x365 environment.

Experienced any of these? Vision won't let them happen to you.

- ▶ Missed cutover dates
- ▶ Project coordination/ delivery issues?
- ▶ Documentation & cutsheet discrepancies
- ▶ Fiber failures & failed test results
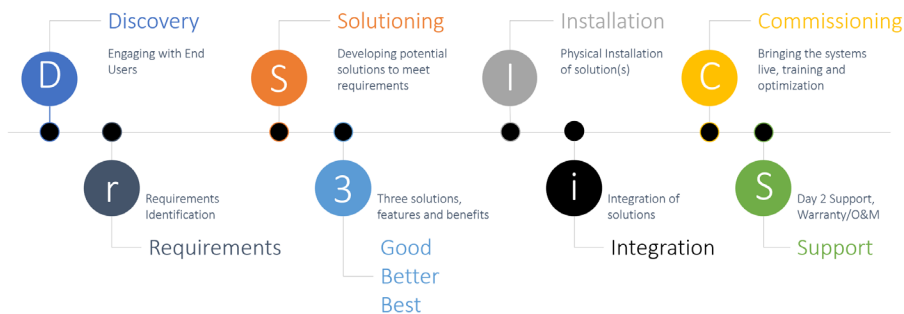- ▶ Safety infractions
- ▶ Security violations

Reliable: We provide a 100% customer experience guarantee with our lifetime craftsmanship warranty across the full spectrum of converged data center solutions.

Repeatable: Consistency in project delivery provides peace of mind and our goal is alignment with your mission to include planning, communication, and timely turnover.

Scalable: Scale is paramount in the data center market. Our ability to compress schedules. and deliver more than is expected, helps the end user begin to realize their ROI sooner rather than later.

Safe: Vision has been a part of the changing landscape in data center construction for decades. Our mission is to deliver on your mission while ensuring we are doing it safely. Vision plays a role on several data center safety councils and has continued to invest nationally.

ITD® Data Center Methodology

Discovery
D — Engaging with End Users

Solutioning
S — Developing potential solutions to meet requirements

Installation
I — Physical Installation of solution(s)

Commissioning
C — Bringing the systems live, training and optimization

r — Requirements Identification
Requirements

3 — Three solutions, features and benefits
Good Better Best

i — Integration of solutions
Integration

S — Day 2 Support, Warranty/O&M
Support

SPECIALIZNG IN

- Integrated Technology Delivery
- Audio-Visual Systems
- Internet of Things (IoT)
- Network Infrastructure
- Security Systems
- Professional Services
- Wireless

Deploying Technology Solutions to all 50 States

VISION TECHNOLOGIES
MAKING VISION REALITY

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visiontechnologies.com

866.746.1122

Data Center Services

Collaborating Early Ensures Success With Integrated Technology Delivery

More than a technology engineering agenda, Vision's Integrated Technology Delivery (ITD®) methodology delivers true value to your IT team. Through a collaborative process, we define the requirements and produce a "good/better/best" selection set of options from which you select the best feature set and budget to meet your needs.

By efficiently collaborating early in (and throughout) the process, ITD® enables us to confidently enter the build process with the promise of best value at the lowest cost. One of the best values of ITD® is savings related to a reduction in duplication of efforts, which translates to reduced markup and overhead cost, as well as reduced project management cost. ITD® provides centralized control, coordination and one hand to shake.

Eliminate costly change orders, accelerate your project, save time and lower the total cost of ownership with Vision's ITD® approach. Enhance your project's ROI while delivering it faster!

The Data Center Experience

Data center solutions built for the customer experience.

Integrated Technology Delivery

Enhance your project's ROI while delivering it faster!

Managed Services Center

Choose from our flexible suite of 24/7 support, maintenance & monitoring services.

Certified Engineers

Providing a Wide Range of Technologies

Cell & Public Safety DAS
Wi-Fi
Radio-over-IP
Networking
Video Surveillance
Man Traps
Biometric Readers
Touchless Entry & Access
ISP & OSP Fiber
Cabling
Relocation

Audio Visual Systems
Digital Signage
Network Operations Center
Wall Monitors
Paging Systems
Video Teleconferencing
Perimeter Protection
Cage & Cabinet Security
Racks & Enclosures
HAC/CAC
DCIM

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