

Security systems enable us to protect our enterprises, people, property & critical assets, but when you own the technology, you own the risk if something goes wrong or it no longer fits your business model. Protection as a Service (PaaS) allows organizations to focus on their missions instead of worrying about the technology needed to secure work environments or the risk of being handcuffed to outdated obsolete technology. Think about PaaS as a bit like driving a car, with gasoline, oil, and servicing, and an upgraded model every couple of years! It's one simple, flexible subscription for all your security needs.

# **Subscription-Based Model**

Vision offers an innovative way to pay for your security solutions. PaaS is a subscription agreement with low monthly payments that encompasses the design, build, and support of your security solution. This model provides your organization with the ability to take advantage of the latest technology bundled with world class support while avoiding the traditional large up-front capital investment and protecting your solution from obsolescence.

# **Technology Refresh Assurance Commitment (TRAC)**

Keep your organization on track with our Technology Refresh Assurance Commitment (TRAC). TRAC protects your solution from obsolescence allowing you to keep up with the rapid evolution of technology. At any point during your subscription, you have the option to refresh or replace your solution so that you can rest easy knowing that you have a future-proof subscription and that you are in good hands so that you can focus on your mission.

### **Bundled Support Services**

Our subscription agreement includes your warranties and Managed Services Center (MSC) support contracts over the contract term all in one monthly payment. Lock in the cost of warranties, maintenance and support at today's labor rates for the duration of your contract term.















CONTACT US TODAY FOR DESIGN, BUILD, INSTALLATION, **AND SUPPORT SERVICES:** 





# Protection as a Service

## No Budget? No Problem

Take advantage of our subscription-based model to avoid large upfront capital expenditures. Convert your traditional technology capital expenses (CapEx) to operating expenses (OpEx) with a predictable low monthly fee. Alleviate budget pressures, free up working capital and invest in revenue generating assets. We also suggest that you consult with your financial advisors to find out how an operating expense can benefit your specific operation.

#### **Uncontrollable Event Protection**

Protect your equipment from unforeseen damage or loss arising from unexpected natural disasters or events. Should your equipment be damaged under such circumstances, we provide protection to help you cover your out of pocket costs arising from the unusual incident. See terms for details.

#### You Choose at Renewal

Technology changes rapidly, and we offer you the choice to refresh your solution before the end of your contract term with our Technology Refresh Assurance Commitment (TRAC), renew your contract with flexible terms or return the equipment. You decide what's best for you. See terms for details.

#### **Security Solutions**

There is a rapid advancement of security technology in response to the continued evolution and sophistication of security threats spanning physical security, cybersecurity, and the convergence of the two. It is critically important that organizations stay ahead of these threats and can leverage the latest advancements in intrusion detection, access control, video surveillance, and advanced analytics and that they have the underlying infrastructure to support these solutions. Vision's PaaS offering extends to a wide variety of solutions including but not limited to:

- Screening, Protection, & Tracing (SPT) Solutions
- Access Control
- Visitor Management Systems
- Video Management Software
- ► IP Video Surveillance
- Intrusion Detection
- Video Analytics Software

## **Experience Protection** as a Service

**Protection as a Service** solutions built for the customer experience.

## **Integrated Technology Delivery**

Enhance your project's ROI while delivering it faster!

## **Managed Services** Center

Choose from our flexible suite of 24/7 support, maintenance & monitoring services.

**Certified Engineers** 

CERTIFICATIONS







GSA Schedule 70 Contract # GS-35F-0581R GSA Schedule 84 Contract # GS-07F-161DA VA DCJS #11-5523

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