

# Capabilities Statement

# VISION

**Vision Technologies**, a systems integrator with global experience, delivers converged IT services and solutions. Leveraging design-build processes from the Design-Build Institute of America (DBIA), our Integrated Technology Delivery™ (ITD) methodology eliminates change orders and accelerates projects. ITD enhances your return on investment and minimizes total cost of ownership. Vision's team of industry-certified engineers, program managers and technicians provide customers with world-class solutions backed by a lifetime craftsmanship warranty.



## PRIME CONTRACTS

GSA Connections II  
GSA Schedule 70  
GSA Schedule 84  
NIH BPA

## ADDITIONAL CONTRACTS

VA T4, Alliant, Alliant/SB, ELMS, TIPSS, ITES2, EAGLE, NETCENTS, SeaPort-e, FBI ITSSS, SEWP V

**Cage Code:** 3CJZ6

**NAICS:** 517110, 517210, 541511, 541512, 541513, 541514, 561521

## POWERFUL, INDUSTRY-FOCUSED SOLUTIONS THAT GET RESULTS

Vision's team of certified experts has keen insight into trends and emerging technologies that are changing the way we work, communicate and protect our society.

- ▶ Mobility
- ▶ Security Systems
- ▶ Network Infrastructure
- ▶ Operations and Maintenance
- ▶ Cyber Security
- ▶ Program/Project Management

## LOCAL OR NATIONAL SUPPORT IN ALL MARKETS

As a leading global integrator, Vision helps customers of all sizes to develop their IT and communications strategies.

- ▶ Healthcare
- ▶ Hospitality
- ▶ Higher Ed
- ▶ Enterprise
- ▶ Federal



GSA Connections II Contract No. GS00Q12NSD0011  
GSA Schedule 70 Contract No. GS-35F-0581R  
GSA Schedule 84 Contract No. GS-07F-161DA  
GSA VETS GWAC Contract No. GS-06F-0535Z  
VA DCJS No. 11-552



A Service-Disabled Veteran-Owned Small Business

**(866)746-1122**

**www.visiontech.biz**

# CORE COMPETENCIES

## INTEGRATED TECHNOLOGY DELIVERY™

- ▶ Eliminate Change Orders
- ▶ Minimize Delays
- ▶ Ensure Detailed Engineering
- ▶ Avoid Multiple Markups
- ▶ Lower Risk
- ▶ Maximize Efficiencies
- ▶ Increase Speed to Completion
- ▶ Maintain a Single Point of Contact

## DESIGN, BUILD, INSTALLATION AND SUPPORT SERVICES



### AUDIO VISUAL

- ▶ Video Teleconferencing
- ▶ Interactive Displays
- ▶ Audio Conferencing
- ▶ Digital Signage
- ▶ Paging and Public Address
- ▶ Sound Masking and Reinforcement
- ▶ Video Walls
- ▶ Building Management Integration
- ▶ Command and Control



### MOBILITY

- ▶ Wireless Systems (802.11 a/b/g/n/ac)
- ▶ Distributed Antenna Systems (DAS/Wi-Fi)
- ▶ Enterprise Wi-Fi, Security and Integration
- ▶ Guest Access
- ▶ Public Safety Radio Systems
- ▶ RFID
- ▶ Site Surveys/Design
- ▶ iBwave-Certified Design



### SECURITY SYSTEMS

- ▶ IP Video Surveillance
- ▶ Access Control
- ▶ Intrusion Detection
- ▶ Fire Alarm
- ▶ Perimeter Security
- ▶ Mass Notification
- ▶ Intercom and Entry Control
- ▶ RFID Tracking/Asset Management
- ▶ Visitor Management



### NETWORK INFRASTRUCTURE

- ▶ Structured Cabling (Category 5e/6/6a)
- ▶ Fiber Optic Cabling
- ▶ Passive Optical LAN (PON)
- ▶ Data Center Design-Build
- ▶ Low-Voltage LED Lighting
- ▶ Move, Adds and Changes
- ▶ RCDD-Certified CAD Drawings



### OPERATIONS AND MAINTENANCE

- ▶ Enterprise IT Support
- ▶ Help Desk
- ▶ On-Site Support/Smart Hands
- ▶ Network Architecture
- ▶ Systems Engineering
- ▶ Certification and Accreditation
- ▶ Patch Management
- ▶ Deployment Services



### CYBER SECURITY

- ▶ Network Security
- ▶ Security Operations Center
- ▶ Enterprise Security Management
- ▶ Disaster Recovery and COOP
- ▶ Firewall Administration
- ▶ Risk Analysis and Assessment
- ▶ Incident Response



### PROGRAM/PROJECT MGMT.

- ▶ National Rollouts
- ▶ Deployments
- ▶ Documentation and Design Services
- ▶ Integrated Technology Deployment
- ▶ Communications Management
- ▶ Logistics Management

## PAST PERFORMANCE

### COMMERCIAL CLIENTS

- ▶ Johns Hopkins APL
- ▶ Marriott and Marriott Hotels
- ▶ Mercy Medical Center
- ▶ Kaiser Permanente
- ▶ George Washington University
- ▶ Discovery Channel
- ▶ Hewlett Packard
- ▶ IBM
- ▶ University of MD
- ▶ University of MD Medical Center
- ▶ United Way
- ▶ Comcast
- ▶ CenturyLink

### FEDERAL CLIENTS

- ▶ EPA
- ▶ Department of Energy
- ▶ U.S. Army
- ▶ Department of Veterans Affairs
- ▶ Department of Homeland Security
- ▶ U.S. Customs and Border Protection
- ▶ FDIC
- ▶ Office of the Comptroller of the Currency
- ▶ NRC
- ▶ U.S. Navy
- ▶ Department of Justice
- ▶ Federal Reserve Board
- ▶ SEC



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