

Healthcare Competencies

Wireless, Networking, A/V, Security and Cabling Solutions

Vision Technologies has a long, successful history providing IT solutions for healthcare organizations. Our services include Wireless (DAS and 802.11), Networks, Audio Visual, Security and Cabling. The expertise of our in-house engineers and technicians will meet your needs whether your facility is a hospital, medical center, nursing home, or retirement community.

Vision can design, install, and maintain your system while providing support through the entire project lifecycle. By integrating all your services and working as a team, we can accelerate your project, saving you time and money. We'll develop a customized scalable solution for your property without disruption to your patients. We want to include you in our growing list of satisfied healthcare customers.

Services Provided

- ▶ **Wireless (DAS/802.11)** — Indoor Wireless Coverage
- ▶ **Networking** — data centers, routing/switching, passive optical networks (PON)
- ▶ **A/V**— board rooms, sound masking, signage, video teleconferencing
- ▶ **Security** — IP cameras, access control for patient safety
- ▶ **Cabling** — CAT6/6A or fiber



Vision's Past Performance in Healthcare

	DAS/802.11	Network	A/V	Security	Cabling
Johns Hopkins Hospital	✓	✓	✓	✓	✓
University of Maryland Medical Systems (UMMS)	✓	✓	✓	✓	✓
Kaiser Permanente	✓	✓	✓	✓	✓
Howard Hughes Medical Institute	✓	✓	✓	✓	✓
Howard County General Hospital	✓	✓	✓	✓	✓
Erickson Living	✓	✓	✓	✓	✓
MedImmune	✓	✓	✓	✓	✓
MedStar Health	✓	✓	✓	✓	✓
Mercy Health Services	✓	✓	✓	✓	✓
University of Maryland at Baltimore (UMAB)	✓	✓	✓	✓	✓
National Institute of Health (NIH)	✓	✓	✓	✓	✓
Adventist HealthCare Shady Grove Medical Center	✓	✓	✓	✓	✓
Department of Veterans Affairs Martinsburg, WV	✓	✓	✓	✓	✓
Department of Veterans Affairs Hines, IL	✓	✓	✓	✓	✓
Department of Veterans Affairs VISN1, 3, 5, 12	✓	✓	✓	✓	✓
Walter Reed Army Medical Center	✓	✓	✓	✓	✓
AMGEN	✓	✓	✓	✓	✓
Anne Arundel Medical Center	✓	✓	✓	✓	✓
Carefirst Bluecross Blueshield	✓	✓	✓	✓	✓
Children's Hospital	✓	✓	✓	✓	✓
Collington Episcopal Life Care	✓	✓	✓	✓	✓
Goodwin House	✓	✓	✓	✓	✓
Holy Cross Hospital	✓	✓	✓	✓	✓

GSA Contract Holder

- GSA Connections II Contract # GS00Q12NSD0011
- GSA Schedule 70 Contract # GS35F-0581R
- GSA Schedule 84 Contract # GS07F-161DA
- GSA VETS GWAC Contract # GS06F-0535Z

A Service-Disabled Veteran Owned Small Business



(866) 746-1122

www.visiontech.biz

Healthcare Competencies

Wireless, Networking, A/V, Security and Cabling Solutions

Patient/staff safety and security is a priority. Our field technicians have expertise in the following:

- ▶ Cleanroom and Ventilation Requirements
- ▶ Dust Control with HEPA Filtration Tents
- ▶ Infection Control
- ▶ Current Vaccination Records
- ▶ Noise Reduction
- ▶ Coordination with IT and Nursing Staff
- ▶ Implementation of Risk Reduction
- ▶ Minimizing Downtime and Disturbances
- ▶ Fire Safety
- ▶ Access / Badges / Security
- ▶ Patient Privacy
- ▶ Ceiling Permits
- ▶ Operating Room Attire
- ▶ Hazardous Waste Cleanup

Vision is Compliant with Healthcare Standards and Certifications



In addition, our technicians adhere to individual facility training or requirements.

Services



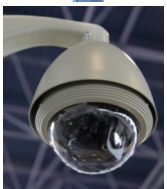
Wireless — We know how important it is to stay connected indoors. Large buildings and campuses are often susceptible to weak or blocked signal areas. Implementation of a distributed antenna system (DAS) or wireless LAN enhances wireless coverage for critical communications.



Networking — Vision Technologies' networking solutions improve network performance while reducing operational and maintenance costs. Advanced routing and switching capabilities, along with network optimizing appliances, effectively and securely connect networks, and have the ability to integrate voice, video, security applications, mobility and data. These solutions can be integrated into or on top of an existing infrastructure to simplify ongoing operations and improve network and application services.



AV — Vision Technologies designs, builds and maintains world-class Audio Visual systems for all forms of presentation, communication and collaboration. We customize solutions for Video Teleconferencing, Video/Computer Presentation, Sound Masking, Digital Signage, Video Distribution/Switching as well as Control Systems and Interfaces.



Security — From consultation through turnkey installations and security management, Vision integrates Access Control Systems, Intrusion Detection and Video Surveillance with information technology to provide solutions that meet your objectives and budget.



Cabling Solutions — Our full-service structured cabling division specializes in providing healthcare facilities with BICSI RCDD design personal and BICSI certified staff. From design to installation, testing and documentation, Vision's engineers can provide the services for voice/data/video cabling systems whether in an operating room, training center or medical campus environment.

A Service-Disabled Veteran Owned Small Business



(866) 746-1122

www.visiontech.biz